

THE

# Publishers' Weekly

THE AMERICAN

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**VOL. XLII., No. 5.**

**NEW YORK, July 30, 1892.**

**WHOLE No. 1070.**

*"The most important literary event of the season."*—NEW YORK ADVERTISER.

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## MEMORIAL HISTORY OF THE CITY OF NEW YORK.

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The entire work will be edited by Gen. JAMES GRANT WILSON, with the co-operation of the following well-known and scholarly writers, all of whom will contribute one or more chapters:

Hon. John Bigelow.  
Mr. Moncure D. Conway.  
Hon. Charles P. Daly.  
Gen. Emmons Clark.  
Rev. B. F. De Costa, D.D.  
Rev. Morgan Dix, S.T.D.  
Dr. Theodore W. Dwight.  
Mr. Berthold Fernow.  
Mr. Robert Ludlow Fowler.  
Hon. James W. Gerard.  
Mr. Andrew H. Green.

Mr. Chas. R. Hildeburn.  
The Rev. Dean Hoffman, D.D.  
Gen. O. O. Howard, U.S.A.  
Hon. John Jay.  
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Mr. William Nelson.  
Bishop Henry C. Potter.  
Gen. John Meredith Read.

Gen. T. F. Rodenbough, U.S.A.  
Hon. Theodore Roosevelt.  
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Mr. William L. Stone.  
Mr. Charles Burr Todd.  
Mr. Bayard Tuckerman.  
Rev. Ashbel G. Vermilye, D.D.  
Gen. Alexander S. Webb.

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"The first volume of the 'Memorial History of New York,' edited by Gen. James Grant Wilson, aided by a large corps of distinguished writers, fully justifies the claim that it is to be an exhaustive work, and in all respects worthy the importance of its subject. No pains or expense have been spared in the preparation of this book. It is printed on heavy laid paper in large type and is illustrated with fine steel full-page engravings, hundreds of wood-cuts in the text, and a large number of fac-similes, maps and plans. Many of these fac-similes, and many also of the historical documents which appear in the work, are now published for the first time. The archives of Holland have been ransacked to furnish new material for the history of the Dutch occupation, and many interesting and important facts have been ascertained through search among the family papers which have been preserved for generations by the descendants of distinguished early colonists, both Dutch and English.

"At such a distance in time, and after so many laborious inquests as have been made into the beginnings of New York, it might be thought that the last word must have been said on every really important event and question. But this is not the case. The researches of General Wilson and his contributors have resulted in the discovery of much new evidence materially affecting the conclusions to be drawn in several matters of consequence, so that an element of novelty enters into this history which differentiates it from all its predecessors. . . . In short, the

memorial history has been written and made mechanically in the most careful and thorough manner, and the first of its four volumes gives conclusive evidence that it is to be a monumental work, and standard."—*New York Tribune*.

"The local importance alone of this superb undertaking lifts it above the ordinary field of mere 'book notices.' It is sufficient to say of the work itself that it will cover and include every item of importance, or even of interest in our whole history. In paper, typography, illustrations and binding it is unsurpassed by any previous publication of the kind from any press in this city."—*New York Advertiser*.

"Nothing has been neglected to produce a work of the greatest beauty and substantial usefulness."—*The Independent*.

"An elaborate and valuable work. It will be a permanent literary treasure."—*New York Observer*.

"Of the books called forth by the approaching celebration of the discovery of the New World none will commend itself more strongly than the 'Memorial History of the City of New York.'"—*New York Sun*.

"It will be welcomed not only by the people of the great metropolis, but by the citizens of the country generally."—*New York World*.

"A work any New Yorker would be glad to have in his library."—*New York Herald*

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# ANNOUNCEMENT TO THE TRADE.

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# The Publishers' Weekly.

JULY 30, 1892.

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## REFERENCES.

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## NOTES IN SEASON.

THE NEW YORK HISTORY CO., 132 Nassau St., N. Y., have just ready the second volume of the "Memorial History of the City of New York." This second volume more than fulfils the promises of the first, and helps to strengthen the impression that this is indeed the most elaborate work ever prepared on an American city.

W. B. SAUNDERS, 913 Walnut Street, Philadelphia, have just ready "A New Pronouncing Dictionary of Medicine," by Dr. John M. Keating and Henry Hamilton. The work is a voluminous handbook of medical, surgical and scien-

tific terminology, containing concise explanations of the various terms used in medicine and the allied sciences with phonetic pronunciation, etymology, etc.

THE F. A. DAVIS COMPANY, Philadelphia, have just ready a new edition (the tenth) of the "Book on the Physician Himself, and things that concern his reputation and success," by Dr. D. W. Cathell, of Baltimore. The author's final revision of this most useful volume has been careful and most thorough. The Davis Company will publish early in September "The New Pocket Medical Dictionary," compiled by Dr. David Braden Kyle from the latest authorities, and containing words recently introduced into medicine; also, addenda of abbreviations, affixes, list of diseases known by proper names, list of poisons and their antidotes, etc.

D. APPLETON & Co. have in preparation what promises to be a handsome volume. Its title is "In Gold and Silver." It deals with outdoor life, and its author is George H. Ellwanger, whose "Garden Story" is one of the delights of the lovers of nature. It is to be illustrated by W. H. Gibson, A. B. Wenzel and W. C. Greenough; and there will be an *édition de luxe* of 200 numbered copies printed on Japanese vellum. The Appletons have in press Richard Malcolm Johnston's new book, "Mr. Fortner's Marital Claims, and other stories." In the fall they will publish a new volume of short stories by Rudyard Kipling.

S. C. GRIGGS & Co. will publish on August 31, the four hundredth anniversary of Columbus' departure from Palos, an epic poem entitled "Columbus," by Samuel Jefferson, F.R.A.S., F.C.S. It will be strictly historical, and illustrated with a portrait of Columbus, engravings of Ferdinand and Isabella and of the *Santa Maria*, the chief caravel of the "Great Admiral's" fleet. They announce for publication on Aug. 6 "England and Its Rulers," by H. Pomeroy Brewster and George H. Humphrey; and "Eclectic Short-hand Phrase-Book," by J. G. Cross, M.A., containing 8000 important phrases, legibly and briefly written. They have recently issued some important books, among which may be mentioned "A Study of Greek Philosophy," by Ellen M. Mitchell; "Hindu Literature," by Elizabeth A. Reed, and "Mens Christi," by John Steinfort Kedney.

HARPER & BROTHERS have just ready "On Canada's Frontier," by Julian Ralph; "Carlyle," by Professor John Nichol, a new volume in the *English Men of Letters Series*; a collection of essays "From the Books of Laurence Hutton," uniform with George William Curtis' "From the Easy-Chair," etc.; W. D. Howells' parlor comedy, "A Letter of Introduction" (*Harper's Black and White Series*); "Aunt Anne," a novel, by Mrs. W. K. Clifford, author of "Love-Letters of a Worldly Woman;" "That Wild Wheel," a novel, by Frances Eleanor Trollope; a new collection of short stories for young readers, "Young Lucretia, and other stories," by Mary E. Wilkins; and a new, revised edition of William Black's "Three Feathers." A collection of short stories by Walter Besant, entitled "Verbena Camellia Stephanotis, and other stories," is the latest volume in *Harper's Franklin Square Library*. It will be followed by Mrs. Avery MacAlpine's interesting novel, "A Man's Conscience."

## WEEKLY RECORD OF NEW PUBLICATIONS.\*

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c. ed.; translations, c. tr.; n. p. in place of price, indicates that the publisher makes no prices, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. 4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights.

**Abarbanell, J. R.** The rector's secret; or, love conquers all: a study from life. N. Y., J. S. Ogilvie, [1892.] c. 179 p. D. (Peerless ser., no. 61.) pap., 25 c.

The prologue pictures a forsaken woman committing suicide by drowning after depositing her two-weeks old boy-baby in a *crèche* in Abington Square, N. Y. City. This boy reappears at twenty-five, the adopted son of a much-loved clergyman, goes to Europe to find comfort after a sad love experience, and there comes upon the secret of his parentage.

\***Acts of the Apostles:** an account of the first age of the Christian church; with chronological appendix. N. Y. and Chic., Fleming H. Revell Co., 1892. 136 p. map, 12°, cl., 80 c.

**Adams, Rob. C.** Travels in faith from tradition to reason. N. Y., Truthseeker Co., [1892.] c. '84. 3 + 238 p. D. (Truthseeker lib., no. 9.) pap., 25 c.

Published in 1884 by G. P. Putnam's Sons. See notice, "Weekly Record," P. W., June 28, 1884, [648].

\***Allies, Mary H.** History of the Church of England, from the beginning of the Christian era to the accession of Henry VIII. N. Y., Netziger Bros., 1892. 12°, cl., net, \$1.60.

**Austen, Jane.** Emma. Bost., Roberts Bros., 1892. c. 2 v., 2-319; 4-315 p. il. S. hf. cf., \$2.50. *Édition de luxe*, 2 v., 8°, \$4. [Edition limited to 250 copies.]

**Balzac, Honoré de.** *Pierrette*. [Also.] The Vicar of Tours; tr. by Katharine Prescott Wormeley. Bost., Roberts Bros., 1892. c. 4 + 337 p. D. hf. mor., \$1.50.

*Pierrette*, the tenderly loved little grand-daughter of a ruined Vendée lumber merchant, is forced to accept the charity of rich cousins. The story of her miserable life, which ends in a startling tragedy, is told with Balzac's genius for detail at its very best. "The Vicar of Tours" illustrates the perpetual struggle going on between the individual and the social system. Balzac asks and answers the question, "Will the brotherhood of man prove to be only a sublime error?"

**Barrie, J. M.** Auld licht idyls. N. Y., Lovell, Coryell & Co., [1892.] 3-249 p. D. (Belmore ser., no. 6.) pap., 50 c.

See notice, "Weekly Record," P. W., Oct. 10, 1891, [1028.]

\***Beddard, Frank E.** Animal coloration: an account of the principal facts and theories relating to the colors and markings of animals. N. Y., Macmillan & Co., 1892. 8 + 288 p. il. pl. 8°, cl., \$3.50.

\***Bible.** The Holman new self-pronouncing Sunday-school teacher's Bible, containing the Old and New Testaments. *Memorial ed.* (in commemoration of the 400th anniversary of the discovery of America.) Phil., A. J. Holman & Co., 1892. c. min. ed., 1034 + 324 + 12 p. maps, D. cl., \$2.25; French seal, \$3.25 to \$4.75; Persian seal, \$5.50; Palestine levant, \$6; levant, \$7.

**Bierbower, Austin.** Was Christ crucified? N. Y., The Truthseeker Co., 1892. c. 24 p. D. (Truthseeker lib., no. 15.) pap., 10 c.

The author argues the Jews were a subject people who were especially deprived of jurisdiction over capital offences and could not have crucified Christ. He also claims the Romans would not have inflicted capital punishment for heresy to a foreign religion which the Romans themselves did not accept.

**Blackmar, Frank W.** Indian education. Phil., American Acad. of Political and Social Science, [1892.] 81-105 p. D. (Publications of the American Acad. of Political and Social Science, no. 59.) pap., 50 c.

The author is Professor of History and Sociology in the University of Kansas. He proves that thorough and efficient education is the only means to help the Indian permanently. The great difficulty now is to insure the usefulness of educated powers. Many cases are cited of educated Indians, men and women, for whom no fitting work was found when they were ready for it.

\***Bosanquet, Bernard.** History of aesthetics. N. Y., Macmillan & Co., 1892. 23-502 p. 8°, (Library of philosophy.) cl., \$2.75.

\***Brooke, St. George T.** Notes on common law pleading and practice, designed as an aid to the students of law in the West Virginia University. Charlestown, W. Va., St. George T. Brooke, 1891. c. 152 p. D. pap., \$1.50.

\***Cæsar, Caius Julius.** Invasion of Britain; adapted for the use of beginners by W. Welch and C. G. Duffield; with notes, exercises and vocabularies. *New ed., enl.*, and adapted for use in American schools by Sidney G. Ashmore. N. Y., Macmillan & Co., 1892. c. 26 + 106 p. 16°, (Elementary classics.) cl., 40 c.

\***Chandler, Jos. Everett.** The colonial architecture of Maryland, Pennsylvania and Virginia, photographed and arr. under the direction of Jos. Everett Chandler. Bost., Bates, Kimball & Gould, 1892. F. portfolio, \$12.

**Cheyney, E. P.** A third revolution. Phil., American Acad. of Political and Social Science, [1892.] 49 p. O. (Publications of the American Acad. of Political and Social Science, no. 57.) pap., 50 c.

About four hundred years ago European society entered upon an intellectual revolution. One hundred years ago it was drawn into the current of political revolution. The third revolution, the author thinks, will be against the present economic order and will bring about more substantial justice, wider opportunities for more men, and greater possibilities in life for all mankind.

**Clemens, W: M.** Mark Twain—his life and work: a biographical sketch. San Francisco, Cal., The Clemens Pub. Co., 1892. c. '91. 4-211 p. S. (Pacific lib., no. 1.) pap., 50 c.

The career of Mark Twain is a romance. He was a bold, reckless boy, a poor printer, an adventurer, a wanderer. He then became a wit, a scholar, a public

\* In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record.



speaker, a man of family and a millionaire. In this volume the humor of Mark Twain is not analyzed. The interesting facts of his life are given and some of his best-known works described. Originally published in *The Library and Studio*.

\***Constantinides, Michael.** *Neohellenica*: an introduction to modern Greek in the form of dialogues: cont. specimens of the language from the third century B.C. to the present day; [with] appendix giving examples of Cypriot dialect: tr. into English by Prof. M. Constantinides in collaboration with Maj.-Gen. H. T. Rogers. N. Y., Macmillan & Co., 1892. 16+470 p. 12°, cl., \$1.90.

\***Cook, Ja.** *The voyages of discovery of Captain James Cook, describing his discoveries and adventures in Tierra del Fuego, Tahiti, New Zealand, Van Dieman's Land, Australia, etc., partly narrated by Capt. Cook himself and partly comp. from his notes and journals, by Dr. Hawkesley.* N. Y., Ward, Lock, Bowden & Co., 1892. 2 v., 1176 p. maps, il. 8°, cl., \$3.50.

**Couperus, L.** *Footsteps of fate; from the Dutch, by Clara Bell; with introd. by Edmund Gosse.* N. Y., Appleton, 1892. c. 14+272 p. D. (Holland fiction ser.) cl., \$1.

Returning from America, where he has been farm hand, supernumerary at a theatre, etc., Robert West-hover works his passage and reaches London in rags. He hunts up an old school-mate who is living a rich bachelor's life. This friend takes him in and keeps him for two years in idleness and luxury. How Robert rewards him and in the end meets his own ghastly fate is told with power and unflinching realism.

\***District of Columbia.** *Digest of decisions of the courts of last resort, from 1 Cranch to 19 D. C., incl., together with a compilation of the laws of Md., British statutes, the rev. statutes relating to the D. C., [etc.]; by T. S. Cogley.* Wash., [The Law Reporter Co., prs.,] 1892. c. 29+686 p. O. shp., \$15.

**Dredge, J.** *Modern French artillery.* N. Y., J. Wiley & Son, 1882. 458 p. 4°, hf. mor., \$20. (*Corr. title.*)

**Etting, Frank M.** *An historical account of the old State House of Pennsylvania, now known as the Hall of Independence.* 2d ed., with continuation. Phil., Porter & Coates, 1891 [1892.] c. 74. 10+221 p. il. Q. cl., \$2.50.

First published in 1876 by James R. Osgood & Co. The continuation is devoted chiefly to the celebrations of the centennial anniversaries of the most important events which happened within the walls of this State House: the passage of the Declaration of Independence and the formation of the Constitution of the United States. Appendices, index.

**Farjeon, B. L.** *Aunt Parker: a novel.* N. Y., G. Munro, [United States Book Co., 1892.] 268 p. D. (Seaside lib., no. 1989.) pap., 25 c.

**Farjeon, B. L.** *Dr. Glennie's daughter: a story of real life.* N. Y., G. Munro, [United States Book Co., 1892.] 4-162 p. D. (Seaside lib., no. 1988.) pap., 25 c.

\***Favorite rhymes and riddles.** 2 v. in 1. N. Y., T. Nelson & Sons, 1892. 255 p. 12°. cl., \$1.

\***Favorite tales and stories.** 2 v. in 1. N. Y., Nelson & Sons, 1892. 255 p. 12°, cl., \$1.

\***Fielding, H.** *The journal of a voyage to Lisbon; with introd. and notes by Austin Dobson.* N. Y., Macmillan & Co., 1892. 21-277 p. 8°, cl., \$4.

\***Fifty-two short instructions on the principal**

truths of our holy religion; from the French by Rev. T. F. Ward. N. Y., Benziger Bros., 1892. 12°, cl., net, 75 c.

**Foote, G. W.** *Infidel death-beds; "Idle tales of dying horrors."* N. Y., The Truthseeker Co., [1892.] 99 p. D. (Truthseeker lib., no. 13.) pap., 25 c.

A second edition of this pamphlet, first published two years ago. New names have been added and sixty-two death-bed scenes are now included. Arranged alphabetically.

**Forrester, Mrs. —**, [*pseud.* for Mrs. Bridges.] *Of the world worldly.* N. Y., Lovell, Coryell & Co., [1892.] c. 371 p. D. (Lovell's international ser., no. 213.) pap., 50 c.; cl., \$1.

A tale of London, the Riviera and Monte Carlo, of which the heroine is a "professional beauty."

**Gardener, Helen H.** *Pray you, sir, whose daughter? Bost., Arena Pub. Co., 1892. c. 10+183 p. D. (Arena library ser., v. 1, no. 6.) pap., 50 c.*

An arraignment of the injustice of men who pass laws affecting women without allowing them representation. A girl college graduate who has held her own with the men with whom she has associated for four years, fights against holding the position of dependence in her father's household to which her mother has become resigned.

**Gardener, Helen H.** *Pulpit, pew and cradle.* N. Y., The Truthseeker Co., [1892.] c. 30 p. D. (Truthseeker lib., no. 16.) pap., 10 c.

"There are just two strong props under the church to-day—the sentiment of women and the ignorance of children. So long as the pulpit speaks to believing pews composed chiefly of mothers, the cradle will be rocked by ghosts." Helen Gardener tries to convince women that they especially have been ill-treated by Bible doctrines.

\***Gordon, H. Panmure.** *The land of the almighty dollar; il. by Irving Montague.* N. Y., F. Warne & Co., 1892. 216 p. 12°, cl., \$2.50.

**Hakes, H., M.D.** *The discovery of America by Christopher Columbus. Columbian fair ed.* Wilkesbarre, Pa., [printed for the author, H. Hakes, M.D., by] Rob. Bauer & Son, 1892. c. 132 p. sq. S. cl., 75 c.; pap., 50 c.

Intended to give the mass of mankind in this hurrying age "a sufficiently full historical statement to elucidate the great event the world is preparing to commemorate."

\***Homer, [Gk. Homeros.]** *Odyssey; ed. by Arthur Platt.* N. Y., Macmillan & Co., 1892. 23-400 p. 12°, cl., \$1.25.

**Huiginn, Rev. E. J. V.** *The graves of Myles Standish and other pilgrims. Boonville, N. Y., Herald and Tourist Steam Print. House, 1892. 35 p. O. pap., 50 c.*

The writer disagrees with Justin Winsor, and Mrs. Jane G. Austin in turn disagrees with the writer, as to the exact location of Duxbury Cemetery, where Myles Standish requested to be buried. The various arguments are fairly stated. The little pamphlet is a plea for more care in preserving the resting-places of dead heroes.

\***Illinois. Appellate courts.** *Reports of cases, v. 41; cont. cases in which opinions were filed in the first district in June, July and Nov., 1891; in the fourth district in Sept. and Oct., 1891, and in Jan., 1892; in the second district in May, Aug. and Dec., 1891; rep. by Edwin Burritt Smith.* Chic., Callaghan & Co., 1892. c. 708 p. O. shp., \$3.75.

\***John, Eugenia, ["E. Marlitt," pseud.]** *Das geheimniss der alten mamsel, [in the original German.]* Chic., Laird & Lee, 1892. 304 p. 12°, pap., 25 c.

**Johnson, Emory R.** *River and harbor bills.* Phil., American Acad. of Political and So-

- cial Science, [1892.] 49-80 p. O. (Publications of the American Acad. of Political and Social Science. no. 58.) pap., 50 c.
- 1, Introduction—the opposition to river and harbor bills; its nature and significance. 2, The history of river and harbor bills. 3, The river and harbor bill of September, 1890. 4, The river and harbor legislation of the United States compared with that of England and France. 5, Remarks on the present policy of the United States regarding rivers and harbors.
- \***Jones, Dwight Arven.** A treatise on the negligence of municipal corporations. N. Y., Baker, Voorhis & Co., 1892. c. 68+588 p. O. shp., \$6.
- \***Kirby, H. P.** Imaginative sketches, [from pen-drawings of cathedrals, chateaux, hotels, churches, etc.] Bost., Bates, Kimball & Guild, 9 Tremont pl., 1892. subs. F. in portfolio, \$10; \$15.
- Kirke, Geneviève.** An unwedded wife. Chic., Morrill, Higgins & Co., 1892. c. 2-320 p. D. (Idylwild ser., v. 1, no. 15.) pap., 50 c.
- The heroine is a typewriter in a New York office building, who is loved by her employer, a married man. The scene shifts from New York to San Francisco and back again; the story tells of Jessie Kingdon's life before and after yielding to temptation.
- Laforest, Dubut.** The perfume of the violet: adapted from the French, by Frank Howard Hove. Chic., Morrill, Higgins & Co., 1892. c. 6-221 p. il. D. (Idylwild ser., v. 1, no. 12.) pap., 50 c.
- Published by Cassell Pub. Co., under the title of "Renée and Colette;" translated by Mrs. Lewis. See notice, "Weekly Record," P. W., March 12, 1892, [1050.]
- \***Larkin, Ja.** The practical brass and iron founder's guide: treatise on brass founding, moulding, the metals and their alloys, etc. *New rev. and enl. ed.* Phil., H. Carey Baird & Co., 1892. 394 p. 12°, cl., \$2.50.
- \***Lee, Sidney, ed.** Dictionary of national biography. V. 31, Kennett-Lambert. N. Y., Macmillan & Co., 1892. c. 448 p. 8°, cl., \$3.75.
- \***Lehner, Sigmund.** The manufacture of ink: comprising the raw materials, and the preparation of writing, copying and hektograph inks, ink extracts and powders, colored inks, solid inks, lithographic inks and crayons, printing ink, etc.; from the German, with additions by W. T. Brann. Phil., H. Carey Baird & Co., 1892. 230 p. 12°, cl., \$2.
- Lewis, Abram Herbert, D.D.** Paganism surviving in Christianity. N. Y., G. P. Putnam's Sons, 1892. c. 15+309 p. O. cl., \$1.75.
- A rather detailed exposition of the influences and effects of paganism on Christianity, the hypothesis being that Christianity is in many respects a crystallization of diverse pagan beliefs and ceremonies. The principal subjects treated are: The influence of pagan thought upon the Bible, upon the organized church, upon the practices and spiritual life of the church, and upon the spiritual life and subsequent character of the church.
- \***Livius Patavinus, Titus.** Selections from Livy (books V. and VI.), adapted and ed., with introd., notes, appendix and vocabulary, by Cecil Laming. N. Y., Macmillan & Co., 1892. 16-93 p. 18°, (Elementary classics,) 40 c.
- \***Lynch, Lawrence L.** Dangerous ground; or, the rival detectives. [New issue.] Chic., Laird & Lee, 1892. c. 458 p. il. 12°, pap., 50 c.
- \***Lynch, Lawrence L.** Out of a labyrinth. [New issue.] Chic., Laird & Lee, 1892. c. 471 p. il. 12°, pap., 50 c.
- M'Collester, Sullivan Holman.** Babylon and Nineveh through American eyes. Bost., Universalist Pub. House, 1892. 2-184 p. il. D. cl., net, 75 c.
- The record of a trip made in 1888, when the writer travelled through Mesopotamia, visiting Bagdad, Babylon, Mosul and Nineveh. His descriptions of the present aspect of the country are interspersed with accounts of its antiquities, history, ancient social and religious conditions, etc.
- \***Mahony, Mrs. Ella J., comp.** Y. P. S. C. E. wall roll: young people's precepts and promises for spiritual service, comfort, consolation, exhortation and enlightenment: Scripture texts arr. by Mrs. Ella J. Mahony. N. Y. and Chic., Fleming H. Revell Co., 1892. pap., 75 c.
- \***Massachusetts. Supreme judicial ct.** Reports, 154, May-Nov., 1891. W: V. Kellen, rep. Bost., Little, Brown & Co., 1892. c. 22+662 p. O, shp., \$2.50.
- Matthews, Ja. Brander, and Jessop, G. H.** A tale of twenty-five hours. N. Y., Appleton, 1892. c. 6+189 p. S. bds., 50 c.
- In a different form and under another title this story was published four or five years ago. Carefully revised by its authors, it now appears for the first time in its proper proportions. It deals with the anxiety of a young lawyer, who imagines he has discovered some crooked dealings on the part of his most intimate friend, but is finally convinced of the fallacies of circumstantial evidence.
- \***Maupassant, Guy de.** *Contes choisis*, [in the original French.] Chic., Laird & Lee, 1892. 230 p. 12°, pap., 50 c.
- \***Mills, Rev. B. Fay.** A message to mothers. N. Y. and Chic., Fleming H. Revell Co., 1892. 32 p. 12°, pap., 20 c.
- Moorehead, Warren K.** Primitive man in Ohio. N. Y., G. P. Putnam's Sons, 1892. c. 15+246 p. il. O. cl., \$3.
- An elaborate presentation of the more recent explorations among the prehistoric mounds of the Ohio Valley, accompanied by detailed diagrams and illustrations. One hundred and seven mounds, graves and cemeteries were opened during the four seasons of exploration which Mr. Moorehead records; careful field notes were made of every excavation, and the result of each day's labor was fully written out. These notes form the basis of the volume, which is a valuable contribution to American archeology.
- \***Murphy, T.** The Catholic church in England and Wales during the last two centuries; with preface by Lord Bray. N. Y., Benziger Bros., 1892. 12°, cl., net, 70 c.
- \***Napier, G. G.** The homes and haunts of Alfred, Lord Tennyson, poet laureate. N. Y., Macmillan & Co., 1892. 17-204 p. 8°, \$14.
- \***Newell, Martin L.** A treatise on the law of malicious prosecution, false imprisonment and the abuse of legal process, as administered in the courts of the United States of America, [etc.] Chic., Callaghan & Co., 1892. c. 65+645 p. O. shp., \$5.50.
- Norris, W. E.** Matrimony. N. Y., G. Munro, [United States Book Co., 1892.] 3+433 p. D. (Seaside lib., no. 1996.) pap., 25 c.
- Parker, Theo.** Lessons from the world of matter and the world of man; selected from notes of unpublished sermons, by Rufus Leighton. Chic., C. H. Kerr & Co., 1892. 4-430 p. D. (Unity lib., no. 16.) pap., 50 c.
- Selections have been made from the sermons of ten years, extending from 1849 to 1859, and embrace a wide



range of topics. Parker's most striking peculiarities were his happy faculty of making the most abstruse and complex themes interesting to thousands; and his continual and varied illustration of his favorite idea that religion is to be applied to every department of human thought and action, to the most trivial actions of the individual.

**Parr, Mrs. Louisa.** Hero Carthew. N. Y., G. Munro, [United States Book Co., 1892.] 3+211 p. D. (Seaside lib., no. 1997.) pap., 25 c.

**Pearce, J. H.** Inconsequent lives: [a novel.] N. Y., Lovell, Coryell & Co., [1892.] c. '91. 208 p. S. (Lovell's Westminster ser., no. 49.) pap., 25 c.

\***Plato.** Dialogues tr., with analysis and intro. by B. Jowett. 3d ed., rev. and corr., with marginal analysis and other additions, and an index of subjects and proper names. N. Y., Macmillan & Co., 1892. 5 v., 8°, \$20.

**Rathborne, St. G.** The colonel by brevet: a novel. St. Paul, Minn., The Price-McGill Co., 1892. c. 5-360 p. D. (Idle moments ser., no. 15.) pap., 50 c.

A story opening in Vienna at the time of the Russo-Turkish War, and abounding in sensational adventures with red-cross nuns, Russian countesses, Turkish ambassadors, and villains of different nationalities. The colonel by brevet journeys from Austria to the Turkish frontier, where he finally foils his enemies and emerges triumphant from their machinations.

\***Reno, Conrad.** A treatise on the law of non-residents and foreign corporations, as administered in the state and federal courts of the U. S. Chic., T. H. Flood & Co., 1892. c. 18+438 p. O. shp., \$5.

\***Revell, W. F.** Browning's criticism of life. N. Y., Macmillan & Co., 1892. 9-116 p. 1 il. 16°, (Dilettante lib.) cl., 90 c.

**Roe, E. T.** The Dearborn speaker: original and selected readings, recitations, declamations and dialogues; with intro. observations of eminent elocutionists and dramatists on the study and practice of elocution. Chic., Donohue, Henneberry & Co., 1892. c. 2-186 p. D. (Dearborn ser., no. 65.) pap., 25 c.

An introductory chapter gives the observations on the study and practice of eloquence. Poetic selections by far outnumber the prose pieces and dialogues.

**Sargent, Epes.** A pronouncing spelling-book for beginners and advanced classes, cont. new and imp. system of notation. Balt., Md., W. J. C. Culany Co., [1892.] c. 2-168 p. D. bds., 25 c.

Originally published by John L. Shorey. Has been for some time out of print. It has been revised and carefully annotated with references to the latest accepted pronunciation.

**Schubin, Ossip.** [pseud. for Lola Kirschner.] The hand of destiny; tr. by Mary A. Robinson. N. Y., Worthington Co., 1892. c. 3-272 p. 1 il. D. (Fair lib., no. 2.) pap., 25 c.

The characters are Austrians sojourning in Rome during the season of Carnival, Lent and Easter-tide in the early seventies. The heroine's young dream is destroyed by a duel. Later, after a quiet life in her Bohemian home, she is granted a happy marriage.

**Schultz, Jeanne.** Jean de Kerdren. N. Y., Appleton, 1892. c. 2+270 p. D. (Appleton's town and country lib., no. 97.) cl., \$1; pap., 50 c.

Jean de Kerdren, fabulously rich and universally popular, is commanding officer on one of the ships of the Mediterranean squadron. From motives of chivalry he offers the protection of marriage to a young

girl who is insulted by officers at a fête given by a family in which she is governess. This marriage leads to ideal love, cut short by death within a year. Jean ends his life as a Roman Catholic priest.

**Scriptures (The)** of Benjamin, the giant-killer: revised version: [a political satire.] Detroit, Mich., The Journal Pub. Co., 49 Larned st., 1892. c. 3-62 p. D. (People's lib., v. 1, no. 1.) pap., 25 c.

Biblical language is parodied in an attempt to describe the revolt of the American colonies against Great Britain, and the subsequent attempt of that nation, in conjunction with the Democratic party and the people of the Southern States, to break down the protective tariff policy of the United States.

**Sergeant, Adeline.** Esther Denison. N. Y., G. Munro, [United States Book Co., 1892.] 521 p. D. (Seaside lib., no. 1981.) pap., 25 c.

\***Short biographies for the people;** by various writers. N. Y. and Chic., Fleming H. Revell Co., 1892. 192 p. 8°, cl., 60 c.

\***Sohm, Rudolph.** The institutes of Roman law; from the 4th [German] ed., by Ja. Crawford Ledlie; with intro. essay by Edwin Grueber. N. Y., Macmillan & Co., 1892. 35+520 p. 8°, \$4.50.

\***Souvenir of the lakes of Killarney and Glengarriff.** N. Y., T. Nelson & Sons, 1892. 70 p. sm. 4°, cl., \$1.

**Spencer, Herbert.** The principles of ethics. V. 1. N. Y., Appleton, 1892. c. 10+572 +8 p. O. (A system of synthetic philosophy, v. 9.) cl., \$2.

Part 1, "The data of ethics," was first published separately in 1879. See notice, "Weekly Record," P. W., August 23, 1879, [397.] Part 2, "The inductions of ethics," and Part 3, "The ethics of individual life," are now published in conjunction with it, forming together volume 1 of "The principles of ethics." Part 4, "Justice," the first part of volume 2, was issued last year. See notice P. W., "Weekly Record," August 8, 1891, [1019.]

\***Swan, Jos. R.** A treatise on the laws of Ohio pertaining to the powers and duties of and practice and procedure before justices of the peace; also as to the powers and duties of mayors, marshals, constables, coroners, trustees of townships, etc.; revised to conform to judicial decisions and all legislation to June 1, 1892. 14th ed., rev. by Jos. R. Swan, jr. Cin., Robert Clarke & Co., 1892. c. 28+976 p. O. shp., net, \$6.

\***Theuriet, André.** A young man of the period; tr. by Max Maury. Chic., Laird & Lee, 1892. c. 257 p. 12°, pap., 50 c.

**Thomas, Annie.** [now Mrs. Pender Cutlip.] Called to account: a novel. N. Y., G. Munro, [United States Book Co., 1892.] 281 p. D. (Seaside lib., no. 1986.) pap., 25 c.

\***Thomas Aquinas, St.** Aquinas Ethicus; or, the moral teachings of St. Thomas; a tr. of the principal portions of the 2d part of the Summa Theologica, with notes, by Rev. Joseph Rickaby. N. Y., Benziger Bros., 1892. 2 v., 8°, ea., net, \$2.

\***Trumbull, M. M.** Free-trade struggle in England. 2d ed., rev. and enl. Chic., Open Court Pub. Co., 1892. c. 300 p. 16°, cl., 75 c.; pap., 25 c.

\***Warner, Miss Su.** ["Eliz. Wetherell."] The wide, wide world. New cheap ed. Phil., J. B. Lippincott Co., 1892. c. 569 p. il. D. cl., \$1; pap., 50 c.

\***Weeks, E. P.** A treatise on attorneys and counsellors-at-law, comprising the rules and

legal principles applicable to the vocation of the lawyer, and those governing the relation of attorney and client. *2d ed., rev. and enl., [etc.,]* by C. Theodore Boone. San Francisco. Bancroft-Whitney Co., 1892. c. 18+918 p. O. shp., \$6, net.

Westland, Albert. The wife and mother: a medical guide to the care of her health and the management of her children. Phil., P.

Blakiston Son & Co., 1892. 14+282 p. D. cl., \$2.

Designed to assist women who are desirous of fulfilling properly their duties as wives and mothers, in exercising an intelligent supervision over their own and their children's health. The mental, moral and physical responsibility of woman is clearly pointed out

Woods, Margaret L. A village tragedy. N. Y., G. Munro, [United States Book Co., 1892.] 211 p. D. (Seaside lib., no. 1983.) pap., 25 c.

## ORDER LIST.

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Dredge, Modern French artillery. <i>Corr.</i> title.....	20 00
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Schubin, Hand of destiny.....	25

## LIST OF NEW ENGLISH BOOKS.

<i>Selected from the current [London] "Publishers' Circular."</i>	
Braithwaite, J. The retrospect of medicine: a half-yearly journal. Vol. 106. 12 <sup>o</sup> , 440 p., 6s. 6d....	<i>Simpkin</i>
Hoole, C. H. An account of some manuscripts of the New Testament, hitherto unedited, contained in the library of Christ Church, Oxford. 8 <sup>o</sup> , sewed, 1s.	<i>Frowde</i>
Linton, E. Lynn. About Ulster. Post 8 <sup>o</sup> , 68 p., 1s.	<i>Methuen</i>
On the Ulster question, from a Unionist standpoint.	
Miyart, St. G. Birds, the elements of ornithology. With 174 illustrations, whereof 140 are original drawings. Post 8 <sup>o</sup> , 326 pp., 10s. 6d.....	<i>Porter</i>
Playing cards of various ages and countries. Selected from the collection of Lady Charlotte Schreiber. Vol. 1, English and Scottish, Dutch and Flemish. Folio, 738. 6d net.....	<i>Murray</i>
Tacitus. History. Translated into English, with an introduction and notes, critical and explanatory, by Albert William Quill. 2 vols. Vol. 1, 8 <sup>o</sup> , 240 p., 7s. 6d.	<i>Murray</i>

## NOTES ON CATALOGUES.

*Catalogues of New and Second-hand Books.*—*W. E. Benjamin*, 751 Broadway, N. Y., Americana. (No. 43, Pts. 1 and 2, 64 p. 8<sup>o</sup> each. Two important and valuable lists.)—*Brochhaus* (Leipzig), Monthly list of new books. (No. 6, June.)—*E. W. Johnson*, 649 Sixth Av., N. Y., Miscellaneous and Americana. (No. 15, 366 titles.)—*F. Marchmont*, 7 Churchyard Row, London, S. E., Miscellaneous. (New ser., No. 3, 358 titles.)—*Edw. W. Nash*, 80 Nassau St., N. Y., Miscellaneous, including local history, genealogy, etc. (No. 23, 249 titles.)—*Puttkammer & Mühlbrecht*, 64 Unter den Linden, Berlin, Staats u. Rechtswissenschaft. (No. 50, 3644 titles.)—*James Kimell & Son*, 91 Oxford St., London, W., Architecture, engravings, etc. (No. 137, 1088 titles.)—*R. H. Russell & Son*, (The De Witt Pub. House,) 33 Rose St., N. Y., Plays, farces, speakers, dialogues, readings, recitations, games, sports, amusements, athletics, gymnastics and juveniles. (24 p. 8<sup>o</sup>.)—*J. Scheible*, 79 Hauptstrasse, Stuttgart, Literarische seltenheiten, alte holzschnitte u. kupferwerke, kupferstiche, etc. (No. 229, 1725 titles.)—*James Wilson*, 35 Bull St., Birmingham, Eng., Miscellaneous. (No. 194, 277 titles.)

## BUSINESS NOTES.

ALBANY, N. Y.—The old printing-house of Weed, Parsons & Co. was placed in the hands of Amasa J. Parker as receiver by Judge Herrick yesterday. *Sic transit gloria mundi!*

BALTIMORE, MD.—The contract for furnishing books and stationery for the public schools of Frederick County, Md., during the next two years, has been awarded to the W. J. C. Dulany Co., of Baltimore.

DES MOINES, IA.—Redhead, Norton, Lathrop & Co. announce that their retail department will hereafter be carried on by a stock company, to be known as The Redhead, Norton, Lathrop Co., the stockholders of which are the present members of their firm, viz.: Mrs. Wesley Redhead, M. M. Norton, Geo. R. Lathrop and C. C. Rhoades. The wholesale department will be continued by the same partners as before and under the same firm-name.

ST. JOSEPH, MO.—Edw. R. Brandow, for several years with Ernst & Brill, has bought stock in the Graham Book and Stationery Co., and is now at the head of their book department. The Graham Book Co. have been awarded the contract to supply the St. Joseph School Board with school supplies.

WASHINGTON, D. C.—It is proposed to organize the W. H. Morrison Book and Stationery Company with a capital stock of \$60,000. Of this amount \$20,000 in cash and \$20,000 in paid-up stock goes for the business and stock in trade of Mr. William H. Morrison, the balance to be used in enlarging and developing the business in its various branches and providing additional facilities for its proper conduct. Mr. Morrison's business was established in 1830, and has enjoyed uninterrupted success for over sixty years. Starting thus under such favorable conditions, and still under Mr. Morrison's personal supervision, backed by an able corps of assistants, the new company will have every reason to anticipate a rapid increase in trade and great financial success.

# The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JULY 30, 1892.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or our advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

*Books for the "Weekly Record," as well as all information intended for that department, must reach us by Tuesday morning of each week.*

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the WEEKLY solely for their information. The next important reason is that the Record of New Publications of THE PUBLISHERS' WEEKLY forms the basis of "The American Catalogue" and so the basis of all trade bibliography in the United States.

*"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."*—LORD BACON.

## PROFESSION OF BOOKSELLING.—XVI.

### THE ORDER DEPARTMENT.—II.

[Continued from page 142.]

THE order-clerk should make it an inflexible rule never, under any circumstances, to accept verbal orders for books. Let him insist that every order be given in writing, and that it be signed by the person giving it. If this rule is not strictly adhered to the order clerk will frequently find himself in hot water; because, in case an error occurs, he may rest assured that the other party will always be in the right, and if no evidence to the contrary exists, he must bear the brunt of the mistake.

There are various methods in vogue of registering orders taken by salesmen—some of them elaborate, others more or less slipshod. Some use printed slips of the size of a No. 6 envelope, with lines for name and address of customer, title and name of publisher of book wanted, and the signature of salesman who has taken the

order. Others use a large bound blank-book; others again use a manifold book, and many more simply odd slips of paper. We incline to the use of the bound blank-book. So far as we know everything is in its favor. Only one objection to its use may be cited, and that is that as several salesmen may want to use the book at the same time it may cause delay. At a casual glance this seems a very serious drawback; but, as a matter of fact, it rarely happens that two salesmen want to use the order-book so urgently that one of them might not wait without seriously delaying business. In fact, it would not call for half as much delay as when one salesman waits for another to make an entry in the "charge scratcher" in a store where no entry clerk is kept on the floor, and where all charges are made in lead-pencil by the salesman in a book provided for that purpose. Besides, there is nothing to hinder keeping two or more order-books in the busy seasons, or, if the store is large enough to warrant such a system, the year through.

The slip system on the other hand would cause no delay in making out orders, but who can compute the chances of the slips being mislaid, lost, or for some mysterious reason never reaching the order-clerk? We know of many cases where serious loss has resulted through the loss of an order-slip. And who was to blame in these instances? The salesman? Not he; he was positive beyond a doubt of having made out the slip and forwarded it to the order-clerk's desk. The order clerk? He was ready to make an affidavit to prove that he had never even so much as laid eyes on the missing slip. In a few cases such missing slips were found, weeks after it was too late to remedy the loss tucked away (very likely by the salesman) in a book in stock; or one turned up in a lot of scraps near the order-clerk's desk. How it got there, who can tell!

The chances of losing even a small blank-book are much less than losing the largest-sized slip, and for this reason, as against all objections that may be brought against it, we favor the use of a bound order-book. If more than one book be used let them be marked with a number or letter. An order entered in such a book is there a permanent record. The orders are transcribed from it to the order-clerk's own book, with page and volume number of the salesman's order-book, thus: A-236, meaning book A, page 236. By this system the salesman and order-clerk both are protected, and an error committed may easily be traced to the real offender. We hold, on general principles, the loose memorandum slip to be the bane of the book business.

(To be continued.)



As a remarkable instance of how far one idea will carry an otherwise clear-headed and fair thinker, we quote the following remarks of Mr. Walter Besant from a recent issue of the *Author*:

"What does a publisher get paid for? Is the book his book? Not at all, unless he buys it outright. It is the author's property. Why is he to get anything out of it at all? Why is he to take any share in a work in whose creation he had no part? For services rendered? He says: 'I will publish your book. I must be paid so much for it.' Since he does not do everything himself, as John Ruskin's publisher used to do, he must have his machinery. Are we to pay him first for his machinery and then for himself? Certainly not. Do we pay the carrier so much for taking a parcel and so much more for the cart and horse? Do we pay the lawyer so much for his work and so much more for his rent and his clerks, and the red tape and the ink? In business of all kinds the machinery does not count. If it is too expensive it can be cut down. The first carrier was a messenger who carried parcels under his arm. Then he started his cart. That is exactly the position of the publisher. And that is the common-sense of the matter. It is only a question of the proportion which is justly due to the publisher."

It seems strange that it does not occur to Mr. Besant that there is no law in England or America which forces an author to make an arrangement with the publisher. But if, of his own free will, he does make such an arrangement, he will find that he must pay for his ride, including carriage and coachman's hire—or else get out and walk. Or, he may buy an outfit of his own, in which case he soon finds that he also has to pay the piper, both for the piping and the pipes. It is a general law of economics that somebody has to pay something for service rendered.

#### NORTHWESTERN BOOKSELLERS' AND NEWSDEALERS' ASSOCIATION.—II.

##### FIRST ANNUAL CONVENTION.

EARLY in the afternoon of Wednesday, July 13, the association convened in the rooms of the Jobbers' Association in Minneapolis, and after disposing of the regular routine business, entered into a discussion of trade topics. Communications were read from the Newsdealers' and Booksellers' National Association, the American News Company and several other associations, in regard to the action of the dry-goods houses that do a department business and make cut rates in magazines and other publications. On motion of Mr. Ackermann, the secretary was instructed to communicate with all publishers of magazines that are thus cut and request them to notify the American News Company not to furnish dry-goods houses and other cut-rate firms with their publications, except on agreement to sell same at regular prices only. Mr. Iddings, of Grand Forks, N. D., proposed that the secretary be instructed to

correspond with publishers, requesting them not to sell to subscription agents who cut prices to consumers. The motion was carried.

Mr. E. C. Rahme, of Philadelphia, representing the Executive Committee of the National Newsdealers' and Booksellers' Association, was called upon to speak. He warned the association against the petty jealousies that were apt to creep into such organizations as theirs. Then he pointed out the importance of a strong money backing. "You must first get money into the treasury," he said, "and then make your organization a benevolent one. Do all your business as an organization direct with the publishers. I have nothing to say against the American News Company. What you want to demand of it is your right, nothing more. You want all that is properly due you. You pay for every service; you don't want to make any demands that are unjust. Simply demand what is right, and you must receive it. Do not use coercion, but simply arguments. You may not gain all at once; but keep at it. In the Eastern States much has been gained by the policy of proper arbitration. Let your secretary write communication after communication until you achieve what you are after. When you have thoroughly organized in this or other cities, send delegates to our National Association. It would cost but a trifle, and will put you in communication with the East, South, North and West. Any information that you wish can be obtained by sending a communication to the National Committee; your prices can be adjusted East, West and South, and you can work harmoniously. Fifteen cents for each individual allows you one delegate to every twenty members. Send delegates to our national convention, which will be held in Philadelphia October 12 and 13. All the different grievances of the trade can be remedied, as we have learned in the East."

Mr. Ackermann, of Chicago, moved that the association affiliate with the National Association. The motion was carried.

Mr. C. B. Swift, chairman of the National Association, spoke of the needs of the trade, emphasizing the necessity of local societies affiliating with the National Association through which the best results were obtainable. He said in part:

"In the last ten or twelve years our trade has been like a ship without a rudder, buffeted from one side to the other by the waves. Through the union of a few men all this has been changed. I am pleased to be here to-day, to see that the work of organization is going on through the country and that our work is not being lost. The National Association has done considerable work, and will be able to do a great deal more in the future if there is organization in different cities, and if these local organizations affiliate with the National Association, and thus make one unbroken chain from ocean to ocean, from the gulf to the lakes. We have had to contend with many things for the last few years—postal laws, the return system, and the cut-throat system, much of which is done as an advertisement. In many cases books and magazines are sold below cost to catch a penny. If that one evil is wiped out in the coming convention, the National Association has done good work. In reference to syndicate buying and to some of the lines of books and newspapers now being handled, the National Association is a tremendous syndicate power in local organizations, forming in a small way a news company. Let

the dealers themselves buy through that source. The system is now in operation in New York City, Brooklyn, Providence and Philadelphia. It does away with the combine, and you reap the profits yourselves.

"The National Association does not come out and say that it is going to right every evil and grievance that exists. We have tried to right a great many in the past and will try our best to do so in the future; but it will only be by local organization and co-operation existing in different cities of the Union, by your working with the national organization and feeling that this is your source of remedy for the evils that beset the trade."

The officers for the coming year were then elected: Alex. McNie was chosen President; M. F. W. Iddings, Vice-President; C. D. Raymer, Secretary; T. Alexander, Assistant Secretary, and G. W. Sayre, Treasurer. The newly-elected officers were called upon for acknowledgments and responded with short and well-turned speeches, after which the association adjourned.

On Wednesday evening the last meeting of the convention was held at the Guaranty Loan Building, where the members assembled to discuss a banquet prepared for them and to listen to speeches on pertinent subjects. The first speaker was Mr. Ackermann, of Ackermann & Eyler, Chicago, who delivered an address on

#### OUR IDEALS.

Learning, literature and science are the foundations and springs of civilization. The book trade is the medium through which these forces are popularized and by the aid of which alone they can attain to the best educational results. The book trade has, therefore, not solely a commercial aspect; it means more than the selling of books as so much merchandise; it has a higher vocation and an educational mission. And it is this mission, I regret to say, that so many of our fellow-booksellers overlook or neglect. If we all—publishers and booksellers—would stand firmly together, feeling that we were united in one great educational organization; if all members of our trade would recognize the importance of their calling; if, above all, the younger men, from apprenticeship onward, could be induced to regard their trade from an ideal point of view, to elevate their minds, to educate themselves in literature, art, history, geography and languages, the entire business would soon feel the effect. What is needed first of all is one strong association throughout the United States, not local clubs or unions only, but one great association which every bookseller and publisher should be invited to join. I may mention here the Börsenverein, that powerful booksellers' association of Germany, which makes the transaction of business harmonious and uniform throughout the country. It has its centre in Leipzig, where all the booksellers and publishers of Germany are represented by agents, one agent acting for many firms. It is through this centre that all business is transacted on a clearing-house system which I cannot now enter into.

The second need, which I have already mentioned, is the better education of assistants. And in regard to this also I can justly point to the German bookseller as an example. I am a German bookseller myself, and I certainly do not wish to seem egotistical, but I think I may be allowed to make a few criticisms and comparisons, for I have also been a practical worker in our trade in Eng-

land and France, and I am proud to say that I am now an American bookseller.

In Germany any customer dealing with a bookseller expects his attendant not only to sell him a certain book or to give the publisher, price and different editions, but also to be able to give him information of the various works and authorities on any subject. The German bookseller is supposed to know the history of classical and modern literatures; he is expected to be conversant in general history and geography; he has in most cases some knowledge of French, English and Latin, and is, in fact, generally posted in the details of his business. In Germany a young man cannot find employment in a bookstore unless he has *learned* the book trade, nor will he be accepted as an apprentice if he has not a good school education. Therefore the bookseller in Germany is generally looked upon as holding a higher rank in business life than the general merchant. That a man should as readily obtain a position in a bookstore as in a dry-goods or grocery store, is an impossibility in Germany.

Among American book-clerks, unfortunately, on the contrary, very few will be found with sufficient ambition for self-education, or interest enough in their business to read the trade and literary papers, or to study trade matters in their leisure hours; while on the other hand, the German bookseller never forgets that he is a "bookseller," and is proud of his station.

A great factor in elevating the minds and strengthening the aims of the bookseller in Germany is found in the booksellers' and booksellers' assistants' clubs and associations that are common throughout that country, and which would undoubtedly have an equally good effect in this country. In even the smallest towns in Germany may be found clubs of a social character, exclusively for booksellers, who gather there to seek recreation after business hours, to talk about trade matters, literature and art. To the library attached to each club, publishers willingly contribute desirable publications, and in the club itself visiting booksellers from other cities always find a home and sympathizing trade friends. Thus a strong fellowship is maintained throughout Germany among the booksellers, a fellowship of the greatest benefit to the material as well as the ideal interests of the book trade.

A very good plan, and one that the board of this association should take up and try to perfect, would be the establishment of preparatory examinations for booksellers' assistants. Enlist the interests of well-known booksellers and publishers, whose names carry weight in the trade, and organize a board of examiners. Then issue examination papers and invite all industrious young booksellers to enter the lists. The examination might be held once or twice a year in different cities; the certificate awarded at these examinations would be a most valuable reference, and the system would turn out good booksellers of whom the trade might be proud and who might be proud of their vocation.

But let us turn to the present state of our trade and consider how we can most materially advance its interests and gain for it public respect. One grievance is the discount question. Why should we share our due profits with the consumer? What reason is there in advertising a price and selling a book below that price? What would the butcher say who sells a pound of meat for 20 cents if a customer were to ask him



for a discount? We should by all means maintain a fixed list price! A uniform list price is one of the foundation-stones of our business; we should realize this and fight with all our might to uphold it. I believe that if the majority of the booksellers and publishers of the United States could be united in one strong co-operative association, and would rise in general opposition to the discount system, they could easily induce all the large publishers (and the smaller ones would soon follow) to make it a rule not to sell to any dealer known to cut prices. Such a step was taken some time ago by the German Booksellers' Association and it has worked most successfully.

But it is not my intention to lecture on foreign institutions; I have merely touched upon a few points that might be changed for the better by co-operation. And I sincerely hope that this gathering will have a good effect upon our trade in general. Let us uphold the ideas of our vocation; let us stand together as united members of one great organization; let us work harmoniously in the interest of our trade.

Mr. Raymer responded to the toast "The Booksellers." His remarks were of the same order as those expressed by Mr. Ackermann. He, too, advocated a higher standard of education among the booksellers and their assistants, and gave several amusing stories and reminiscences illustrative of the subject, and showing the necessity for practical adoption of his sentiments.

Mr. Swift followed with a brief résumé of the work done by the National Association; Mr. Williams, of Minneapolis, spoke of the necessity of organization, not only for mutual protection and interest, but as a means of raising the profession to a higher educational standard and exerting a beneficial influence over the community. Mr. Iddings then gave an interesting account of some of his own experiences in the trade, of which the following is a brief epitome:

"I am a new member of this association, but by no means new in the book business. When still a boy I began in my father's store, and in looking back over many years of business I can see a difference and a change. In those good old times, in Muscatine, Ia., in 1858, they had two good bookstores, run by men who understood the business, and who made a profit of 33½ per cent. in school-books and 40 to 50 per cent. in miscellaneous books. As the years have gone by we notice a change in this respect. The profits have been cut down so that the stationery business has gone to the drug-stores; and unless a town has from 10,000 to 20,000 inhabitants there is no bookstore. It seems to me that even should this organization accomplish nothing further, if we can build up the business so that there can be a well-supported bookstore in every town of two, three or five thousand people, we will have accomplished a great thing for the country at large. I began in a small way in Grand Forks, North Dakota, succeeding the news-dealer of the place, whose principal literature was the *Police News* and the *Police Gazette*, which with five and ten cent libraries, I carried away by the armful. After this change the outlook was gloomy; dimes and quarters did not come in very fast, and it took a year of hard work to change the tone of the stand—to change the demand for the news literature alone. I tried to keep posted on miscellaneous books, and without boasting, I think that my bookstore has been of educational value and has raised the standard of the people

in that community. I believe that it is necessary that we understand our business—that we know the inside of the books as well as their titles, for I think that if we study our business more it will pay better. I came to this convention partly out of curiosity and hardly knowing what its aim was, fancying that it was a competitive scheme to fight the American News Company and publishers in general. But I hoped—and I have not been disappointed in my hopes—that the other direction would be assumed by the association, and I believe if we continue in the way we have begun we will make a success of our organization and benefit the whole country."

After passing a vote of thanks to Mr. H. R. Hardick, T. Alexander and others who had generously contributed to the entertainment of the convention, the association adjourned *sine die*. The following board of directors was elected:

Edward Ackermann, Chicago; C. E. Musser, Mankato; A. Isaacson, St. Paul; N. McCarthy, E. P. Parcher, C. D. Whitall and S. M. Williams, Minneapolis.

R. T. Green, of Sauk Centre, E. Parcher and S. M. Williams were elected to act as a grievance committee, and Messrs. Sayre and Ackermann were chosen as delegates to the national convention at Philadelphia.

#### CHICAGO AS A BOOK-DISTRIBUTING CENTRE.

A VISITOR in Chicago during the week from July 4 to 9 says that Chicago has become a great distributing point for the wholesale book trade. During the last three weeks many of the rooms at the Palmer House have presented the appearance of a great literary bazaar. There were in this hotel about sixty representatives of Eastern publishing houses. Each had his own room for the display of his particular lines of books, which were spread out in attractive form upon long tables. Here buyers were entertained, and there was of course great rivalry among the representatives of different publishing houses.

Not only the local buyers of Chicago houses, but buyers from Kansas City, St. Louis, Minneapolis, St. Paul, Grand Rapids, Milwaukee and many other inland cities and towns come to this bazaar to make their purchases for the autumn and holiday seasons. This was an object lesson on the greatness of Chicago as a distribution point. Buyers from all these surrounding inland cities are compelled to go no farther than Chicago to get books at wholesale from any of the big Eastern publishers. Agents of these publishers would hardly visit all the smaller cities, but are willing to set a time to meet the buyers at this central point.

The New York, Boston and Philadelphia publishers have been in the habit of sending representatives to Chicago for several years past with full lines of their publications to show buyers. Buyers are given as favorable terms and prices as they could obtain by visiting the Eastern houses.

This method of supplying the Western book trade seems to be increasing in popularity, and Chicago is becoming more important as the point where interests may be concentrated. Books are usually delivered by slow freight, by water and otherwise, at very low rates, and those sold now will reach their destination about September 1.

## COMMUNICATIONS.

## A BOOKSELLER'S BADGE.

NEW YORK, July 7, 1892.

To the Members of the Association of Booksellers and Stationers of N. Y.:

THE idea having occurred to me that a badge to be worn by the members of the Association would be appropriate and desirable, I take pleasure in suggesting the same, and would be pleased to learn the opinion of members on the subject.

It would not only be a sign of membership, but such a badge is generally worn by all leading societies and would also bring a certain revenue to the reserve fund, as these little badges would be sold by the Society's officers with a certain benefit.

LOUIS MEYER.

## OBITUARY NOTES.

MOSES S. BEACH, for many years the publisher of the New York *Sun*, died at Peekskill, N. Y., July 25, aged seventy.

JOHN REED died July 26 at his home in Pinckney Street, Boston, at the age of eighty years. He was a son of the Honorable John Reed, of Yarmouthport, who was a member of Congress for some years and afterward Lieutenant-Governor of Massachusetts. Mr. Reed went to Boston at the age of twenty years, and he lived there for about sixty years. He was for some years a member of the firm of W. D. Ticknor & Co., afterward Ticknor, Reed & Field, at the "Old Corner Bookstore." He left that firm about forty years ago to become Vice-Treasurer of the Provident Institution for Saving, with which bank he remained until compelled about eight years ago by ill health to give up active business.

## NOTES ON AUTHORS.

MISS RHODA BROUGHTON'S forthcoming novel is entitled "Mrs. Bligh."

EX-SENATOR INCALLS' volume of political recollections is rapidly approaching completion.

EMILIE EDWARDS, a rising Western actress, has written a book entitled "A Heart Laid Bare."

THE Duke of Argyll will publish in the fall a book called "The Unseen Foundations of Society," which is described as an examination of the fallacies and failures of economic science due to neglected elements.

MR. BOK has unearthed a quantity of unpublished material by Henry Ward Beecher, which will shortly be published as a series of articles in *The Ladies' Home Journal*. The co-operation of Mrs. Beecher and Professor Ellinwood, Mr. Beecher's private reporter, has been secured in the editing of the material.

A CORRESPONDENT corrects our impression that Mr. E. C. Stedman was not a college graduate. "The fact is," says he, "that Mr. Stedman got his A.B. degree at Yale in 1853, along with Wayne McVeigh, G. W. Smalley, of *The Tribune*, 'Ike' Bromley, Senator Randall L. Gibson (La.), Andrew D. White, George Shiras and others equally well known."

HARRY DE WINDT has written a book entitled "Siberia as It Is," which appears to be a defence of the Russian system of prison management, and is intended to be a reply to Mr. George Kennan and other travellers and writers who have attacked that administration as a system of "cruelties and atrocities which is a disgrace to a civilized country and to the nineteenth century."

## LITERARY AND TRADE NOTES.

THE Retail Booksellers' and Stationery Clerks' Association has been incorporated at Chicago; capital stock, \$1000; incorporators: C. Stoner Hitchcock, L. E. Bower and others.

BENZIGER BROTHERS have in press an English-German edition of Deharbe's "Large Catechism," "Meditations for Advent," by Rev. R. F. Clarke, and "A Primer for Converts," by Rev. J. F. Durward.

GINN & Co. will publish this summer in their *College Series of Latin Authors* "Livy, Books xxi and xxii," edited, with introduction and notes, by Professor J. B. Greenough, of Harvard University, and Professor Tracy Peck, of Yale University.

D. VAN NOSTRAND COMPANY will publish in the fall in their *Science Series* "A French Method of Obtaining Slide Valve Diagrams," by Lloyd Banston, Ass't Naval Constructor, U. S. Navy, and "A Graphical Method for Swing Bridges," by B. F. La Rue.

FOUR bookstore proprietors at Atlanta, Ga., recently asked the City Council to have all bookstores closed on Sunday. It was explained that the bookstore men wanted to close up one store, which sold Sunday papers. The matter was referred to the Police Committee.

ESTES & LAURIAT have just ready an important handbook for yachtsmen, entitled "The Official Register of American Yachting," edited and compiled by W. B. McClellan. It is an authentic and fully revised register of American yachting, prepared upon the basis of the latest and most accurate information obtainable from official sources.

MAURO & WILSON, Burlington, Iowa, will shortly issue a "Columbian Calendar," compiled by William Salter. The calendar covers the period of Columbus' voyage, from August 3, the day on which he sailed from Palos, to October 12, when land was reached. Two or more appropriate selections, either prose or poetic, are given for each day.

JUDGE GREEN, of the United States Circuit Court, has just decided that the Waverly Company, of New York, have a right to sell their fifty-cent edition of H. Rider Haggard's last novel, "Nada the Lily," pending the suit upon the copyright of the work. It is said that the Waverly Company will institute suit against Longmans, Green & Co. for damages for alleged interference with the sale of their book.

THE valuable compilation, by Mr. Paul Leicester Ford (97 Clark Street, Brooklyn, N. Y.), of "Pamphlets on the Constitution of the United States Published During its Discussion by the People," is to be followed by a companion volume of "Essays on the Constitution," published at the same period. Among the better known of the essayists are James Sullivan, Elbridge Gerry, Oliver Ellsworth, Roger Sherman, George Clinton, Alexander Hamilton, Hugh Williamson and Charles Pinckney.

AT the meeting of the American Pulp and Paper Makers' Association, held in Saratoga on July 27, Mr. Russell stated that the value of the output of American mills last year was \$125,000,000. In 1840 it was \$5,000,000, and the selling price is only one-third what it was then. The new President is the Hon. Warner Miller. The next meeting of the association will be held in Chicago.



during the World's Fair, and arrangements will be made for a pulp and paper exhibit.

MR. A. B. YOHN, of Yohn Brothers, Indianapolis, is East for a short vacation. He has held a position at the head of the Bowen-Merrill Company's retail book and stationery department for the past year, but on account of poor health was compelled to give it up. He hopes to be able to resume it before the fall business begins. Mr. Yohn is one of the ablest book-men in the United States, and has, we were pleased to learn in conversation with him, great hopes for the future of the trade in America.

THE MELBOURNE PUBLISHING CO., Chicago, is bringing out a twenty-five-cent illustrated paper-bound edition of Charles Reade's novels, of which "The Cloister and the Hearth" and "Foul Play" are already issued. "Put Yourself in His Place" and "Very Hard Cash" are now in preparation. They have also published Adolphe Belot's novel, "The Lady's Maid," now translated for the first time, and a twenty-five-cent edition of "For the Term of His Natural Life," by Marcus Clarke. The books are all illustrated, well printed, and bound in specially designed covers.

D. C. HEATH & Co. will soon issue "Elements of Plane and Spherical Trigonometry" and "A Treatise on Plane and Spherical Trigonometry," by Edward A. Bowser, Professor of Mathematics and Engineering in Rutgers College. The former is a brief course in the elements of trigonometry, particular attention being given to the numerical solution of plane and spherical triangles. It is prepared especially for high schools and academies. The latter is for more advanced work and covers the entire course in higher institutions. They will issue the last of this month "Shaw's Practice-Book in Business Forms and Elements of Book-Keeping." The object of this book is to familiarize the student with the best methods of keeping simple accounts and acquiring a necessary knowledge of ordinary business forms.

THE Board of World's Fair Managers of Virginia invite, for exhibit in the Virginia Building (which will be a duplicate of the Mount Vernon residence of Washington) at the World's Columbian Exposition at Chicago, contributions from publishers, authors, learned societies, and from all sources, of the works of Virginia authors, books and pamphlets relating to Virginia and Virginians, and books, magazines or newspapers published in Virginia. It is proposed to make the collection as complete and representative as possible, covering a period of nearly three centuries, from the establishment of the colony to the present time. The entire collection will be properly catalogued, and at the close of the Exposition deposited in the Virginia State Library. Contributions should be forwarded to T. C. Morton, Secretary, 1103 Main Street, P. O. Box 361, Richmond, Va., who will make proper acknowledgment and see that they are properly placed.

W. J. KELLY, New York, has an interesting list of fall and holiday announcements. In the *Quaint Volume Series* will be issued: "The Woman of Arles," by Alphonse Daudet; Swinburne's "Laus Veneris, poems and ballads," illustrated; "Rab and His Friends," together with Douglas Jerrold's "The Preacher Parrot," and "Sappho and Phaon," by Mrs. Mary Robinson. The following will be issued in *Illustrated Classics*: "Tam O'Shanter," "Rab and His

Friends," and Edward Morris' "Fables for the Female Sex," which was originally published in 1746. Four art volumes are announced, each containing six large full-page photogravure illustrations of the best work of foreign artists. They are: "Historic Pictures," "Meyer von Bremen Gallery," "Lion's Bride and Other Gems" and "Classic Gems," "One Girl's Triumph," a novel by Helen Cohen, is the only announcement thus far in the line of fiction. New "holiday quartos" will be: "Gems of Poesy," from Longfellow; "Christmas Lyrics," "Gate in the Wall," a poem by Ernest Vincent Wright, and "Cracklings from a Christmas Fire," a story in verse, by Ruth Ledge. A reissue of the Valpy edition of Shakespeare is also included in the list; it will be entitled "The American Valpy." Other publications announced are: "Charles Dickens," a biography, by William Minto; "Character Sketches from the Works of Charles Dickens;" "Mary Anderson in Her Dramatic Roles," with a sketch of her life; "Christmas Carols," an exhaustive collection, edited by Joshua Sylvester; "As You Like It," in prose form, as told by Charles and Mary Lamb, and "Romeo and Juliet," in the same style.

HENRY SELL, of London, is preparing a *World's Fair* edition of his "Sell's Dictionary of the World's Press." W. Wattenberg, 21 Park Row, New York, is the American agent for this work.

ARCHIBALD CONSTABLE & Co. have in the press and will publish shortly an authorized translation of "Antagonismus der englischen und russischen Interessen in Asien," with a map embodying the latest information. This work created considerable stir when published in Vienna.

JOHN MURRAY, London, will publish early in the fall the "Life of Sir Henry Sumner Maine," upon which Sir M. E. Grant Duff is now engaged. Whitley Stokes has written the chapter dealing with Maine's legal work. He will bring out a small memoir called "Jenny Lind, the Artist," abridged from the long biography by Canon Scott-Holland and Mr. Rockstro.

It is thought that it may be possible to bring out additional volumes of Freeman's "History of Sicily," so large is the mass of MSS. left by the historian. The MS. referring to the Norman conquest is practically complete, and would form a volume by itself. Besides all this, Freeman left more or less complete materials for a history of Rome down to the time of Mithridates; considerable fragments of a history of Greece; a work on King Pippin; a fragment of Henry I., and some other manuscripts.

MR. SHERARD, the Paris correspondent of *The Author*, reads his countrymen a lesson in justice: "We are constantly reading, and some of us writing," he says, "about the misdeeds and dishonesty of American pirates. But what about the reverse of the medal? Is it not a fact that American authors are shamefully plundered by English publishers? Do not scores of English journals annex without acknowledgment—and it goes without saying, without compensation in any form—all the best work of the American periodical press? *Soyons justes.*"

THE CLARENDON PRESS has just issued a collection of the principal speeches delivered during the French Revolution, edited by Mr. H. Morse Stephens, the English historian of that period. The orators chosen are eleven in number, includ-

ing Mirabeau, Barère, Danton, Robespierre and St. Just. Prefixed to each is a short life and explanatory comment; while a general introduction deals with French oratory in general and the oratory of the Revolution. Many of the speeches have not before been reprinted, even in France; and special attention has been paid to securing an accurate text, and to the spelling of proper names.

W. H. ALLEN & Co., London, are going to bring out with all speed Dr. Steingass' "Persian-English Dictionary," which has been six years in preparation, and which has been subsidized by the Secretary of State for India. Another book is to appear in October, viz., two volumes on the history of the land revenue of Bombay, by Mr. A. Rogers, a retired civilian, who has searched the records at the India Office and traced the various changes introduced since the days when the Marathas handed over the task of gathering the revenue to the highest bidder. The work will be illustrated by a map of each collectorate, reduced from maps supplied by the Government of Bombay. Mr. Demetrius Boulger is going to write for Messrs. Allen a popular history of China.

THE French edition of Zola's "La Débâcle" is prefaced by some very curious statistics of the product of his fertile brain and the sale of his works. The present is the nineteenth of the series *Les Rougon-Macquart*, or, *The Natural and Social History of a Family under the Second Empire*. The series opened rather modestly with "La Fortune des Rougon," which reached only 24,000. It was not until the seventh of the series, the noted "L'Assommoir," that Zola's work gained much vogue. Then it leaped from 26,000 to 124,000. This was followed by 75,000 for "Une Page d'Amour," and then came the most remarkable sale of all, that of "Nana," 160,000. The next volume, "Pot Bouille," reached 82,000; "La Terre" climbed to 100,000. In all, this series is credited with 1,288,000. Besides these, Zola's writings comprise nine other novels, three dramas and eight "critical works," most of the latter devoted to the exposition of his own methods and very lively denunciation of those who differ from him.

THE MINISTRY OF EDUCATION, of Germany, named some time since a committee of scholars to discuss the publication of a Latin dictionary on a greater scale than has ever yet been attempted. The chairman of the committee was State Privy Counsellor Althoff, and among the members were Professors Mommsen, Vahlen, Diehls and Hertz. Professor Hertz was authorized to complete the plans and make preliminary arrangements. This has now been done, and it is estimated that the total cost of the work will not be less than 500,000 marks. The lexicon will embrace ten large quarto volumes, each volume containing about twelve hundred pages. It is expected that the preparation and publication will occupy eighteen years. The work of collecting the materials is to be distributed among some fifty thorough Latinists, who will work under the direction of an editing committee, which again is to be assisted by ten specialists. The aim is to record every Latin word, not only of the classical period, but from its first use, following its course through the Latin literature of all ages. It will include also late and vulgar Latin, and its promoters hope to make it a dictionary worthy of the place which the language occupies among the tongues and literatures of the world.

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## BOOKS WANTED.

 In answering, please state edition, condition, and price, including postage or express charges.

THE ALBANY NEWS CO., 508 B'WAY, ALBANY, N. Y.  
The Divine Problem, a Unique Theory of the Universal Being and Its Evolutions, by E. W. McComas. John W. Lovell, 1880.

AMER. BAPTIST PUB. SOC., 122 WARASH AVE., CHICAGO, ILL., [Cash.]  
Bar Sinister, the Uncle Tom's Cabin of Mormonism. Cassell & Co., 50 cents.

AM. MAG. EXCHANGE, SCHOHARIE, N. Y.  
Illustrated London News, no. 786.  
Review of Reviews, March and July, 1890; Jan., Feb., July, '91.  
Forum, any of 1886.

AMERICAN PRESS CO., BALTIMORE, MD. [Cash.]  
Kenneth; or, Captain of the Rear Guard.  
Books on N. E. colonial hist. and genealogy.  
Lizette W. Reese, 1st vol. of poems.

WM. BALLANTYNE & SONS, 428 7TH ST., WASHINGTON, D. C.  
Farrar's Recognition in Heaven.  
Bell, A. N., Climatology and Mineral Waters of the U. S. Wood.  
Statutes of South Carolina, v. 3 and 4, pub. in Columbia, 1836.

A. S. BARNES & CO., 751 B'WAY, N. Y.  
Century, Jan., Feb., March, April, May, Sept., Oct., Nov., Dec., 1889; May, June, July, Sept., Dec., '91.

W. E. BENJAMIN, 751 B'WAY, N. Y.  
Stedman's Victorian Poets, 1 large pap.  
Adams, Chapters of Erie. Boston, 1871.  
Rowson, Charlotte Temple. Phila., 1797.  
Illustrations of Masonry. N. Y., 1827.  
Sylvester, History of the Conn. Valley, 2 v. Phila., 1879.  
History of Monroe Co., N. Y.  
Diaz, Conquest of Mexico, tr. by M. Keatinge. 1800.  
Albert Pike's Poems.

" Hymns to the Gods.  
Burrough's Notes on Walt Whitman. N. Y., 1864.  
Sparks' Writings of Washington, 12 v.  
Catlin's Indian Portfolio.  
Belknap's New Hampshire 3 v. Boston, 1792.  
Carver's Travels. London, 1771 and 1781.  
Paulding, Salmagundi, 2 v. Harper, 1835.  
Ormond, C. Brockden Brown.  
Clara Howard, C. Brockden Brown.  
Annals of San Francisco.  
Fremont, Report of Expedition to Rocky Mountains. Washington, 1845.  
Forbes' California. London, 1839.  
Curtis, Lotus Eating. 1852.  
Bartram's Travels. Dublin, 1793.  
Amory's Life of Sullivan. Boston, 1868.



## BOOKS WANTED.—Continued.

W. E. BENJAMIN.—Continued.  
 Longfellow, Tales of a Wayside Inn. Boston, 1863.  
 Rhymes of Travel, Bayard Taylor. 1849.  
 Poe's Tamerlane, reprint. London, 1884.  
 Pennsylvania in the Revolution, 2 v. Harrisburg, 1880.  
 Hanson's Prussian Evolutions, 2 v., 4°. Phila.  
 Munsell's Chronology of Paper Making.  
 Book of Mormon. Palmyra, 1830.  
 New York City Directories, any before 1812.  
 Picture of New York. 1807.  
 Ramsay, Revolution of South Carolina.  
 Salem Witchcraft, 2 v. Roxbury, 1864.  
 Literary Remains of J. G. C. Brainard. Hartford, 1832.  
 Sedgwick's History of Sharon. Hartford, 1842.  
 Stiles' Ancient Windsor, Conn. 1859.  
 Wilson's Ornithology, 3 v., 8°. 1832.  
 History of the Kilbourn Family. New Haven, 1856.  
 Kilbourne's Sketches of Litchfield, Conn. Hartford, 1859.  
 Democratic Vistas. Washington, 1871.  
 Brooks' History of Medford. Boston, 1855.  
 Creole Orphans, J. S. Peacocke. N. Y., 1856.  
 Owned and Disowned, V. B. Denslow. N. Y., 1857.  
 Thirty Years' Battle with Crime, J. H. Warren.  
 Margaret, by Judd. Boston, 1851.  
 Greenhow's History of Oregon. N. Y., 1846.  
 Davis' Travels in the U. S. 1803.  
 Drake, Culprit Fay. 1836.  
 Furman, Rural Hours. 1824.  
 Alex. Hamilton's Life, by his son.  
 Lossing's War of 1812.  
 Captivity of Benj. Gilbert, etc. Phila., 1848.  
 Cooper, Red Rover. Townsend, 1859.  
 Valentine's Manual, 1841, 1869.  
 Charlevoix's Voyage to N. America, 2 v. London, 1761.  
 Ellet's Women of the Am. Revolution, 3 v. N. Y., 1850.  
 Prof. Rafn's American Antiquities.  
 Russell's Amer. ca, 2 v., 4°.  
 Daly's Peg Woffington, 1st ed. L. P.  
 Kalm's Travels in N. America, 2 v. Lond., 1772.  
 Hull, Campaign of the Western Army, A. D. 1782. Boston, 1824.  
 Illinois in 1837, 8°. Phila., 1837.  
 Aldrich, Course of True Love. 1858.  
 Indian Atrocities. Cincinnati, 1867.  
 Geographical Reader for Dixie Children. Raleigh, 1863.  
 Audubon's Quadrupeds, 8°, nos. 23 to 30, inclusive.  
 Prescott, Ferdinand and Isabella. 3 v. 1837.  
 Irving's Life of M. Davidson. Phila., 1841.  
 Bayard Taylor's Ximena. Phila., 1844.  
 Whittier, Legends of N. England. Hartford, 1831.  
 Hannah Gould's Poems, 3d ser. 1841.  
 Cooper, Heidenmauer, Townsend or Gregory imprint.  
 History of the Gilman Family.  
 Tribune Almanac, 1875-75, inclusive.  
 " Index, 1875, '78, '79.  
 Amer. Almanac, 1862, '84, '85, '88, '90, '91. Am. News Co.  
 Cutter's Bibliography of De Bry.  
 Sartain, On the Portrait of Cleopatra.  
 Moorish Ballads. Funk & Wagnalls.  
 Franklin, On Electricity.  
 Audubon's Birds, 7 v.  
 Magic of the Middle Ages, Rydberg.  
 Wolf's Wild Animals. Harper.  
 Cooper's Deerslayer. Townsend.  
 Lang, Letters to Dead Authors, 1st ed.  
 Dickens, Humphry's Clock; Italy; American Notes.  
 Household ed.  
 Cotton's Magnalia, 2 v., 8°.  
 Black Diamonds, an old novel.  
 Sargent's Andre, large paper.  
 Dr. Elizabeth Blackwell, On Moral Education.  
 Dunlap Society Publications, 1 and 2.  
 Murray's Tales of the Adirondacks.  
 Winsor's Duxbury.  
 Columbia's Glory, Prime. 1791.  
 Peter Parley's Recollections, 2 v. 1858.  
 Genealogy of Early Settlers in Trenton, by Hannah L. Cooley.  
 On the Federal Constitution, Chief Justice Marshall.  
 History of Monmouth Co.  
 Todd Genealogy.  
 Hyde.  
 Lowell, Poems, 2 v. 1849.  
 " Year's Life. Boston, 1841.  
 Bouton's History of Concord.  
 Plu-ri-bus-ta, Doesticks.  
 Prime's Pottery.  
 Longworth's New York City Directory, 1805.  
 Leaves of Grass, 1871 ed.  
 Cassin's Birds of California, pt. 8.  
 First Settlers in Virginia. R. Porter, Wilmington, Del., 1824.  
 Shelley's Poems, 2 v., 18°, blue and gold. Boston.  
 Longfellow, Poems from *U. S. Literary Gazette*, 1826.  
 Melmoth the Wanderer. Harper.  
 Paul Redding, T. B. Read. 1845.  
 Whittier, Poems. 1838.

THE BOOK ANTIQUARY, EASTON, PA.  
 Sloan, Rural Architecture.  
 Nickolson, Encyclo. of Horticulture.  
 Diary of a Minister's Wife.  
*Illustrated London News*, Christmas, 1882, with colored  
 supp. of Little Red Ridinghood.  
 Howett, Children's Year.  
 Berg, The Hill Family.  
 Rose, Arithmetic.  
 Pomroy, Shocks from the Battery.

THE BOOK SHOP, 73 MADISON ST., CHICAGO, ILL.  
 Malbrook, a Novel, pub. by Carleton.  
 Ray's Mental Pathology.  
 Life of Gov. Richard Yates, by Reavis.

BOWERS & LOY, 111 NASSAU ST., N. Y.  
 Horseshoe Robinson, by Kenedy.  
 Stephens' History of Yucatan.  
 History of Farmington, Conn.  
 Elliott's Practical Mathematics and Mensuration.  
 Von Gumpach, On the Historical Antiquity of the People  
 of England.

John Quincy Adams, Lectures on Rhetoric, 2 v.  
 T. L. BRADFORD, 1862 FRANKFORD AVE., PHILA. [Cash.]  
*Harper's Weekly*, v. 1, 2, 3, 4, 5, 6, 7, 8, 10.  
*Bazaar*, v. 1.

BRENTANO'S, 124 FIFTH AVE., N. Y. [Cash.]  
 Cupid and the Sphinx.  
 Poems of Thomas Nelson Page.  
 Isis Unveiled.  
 Great Controversy Between Christ and Satan.

C. N. CASPAR, 437 E. WATER ST., MILWAUKEE, WIS  
 Set Vanderbilt's House and Collection, compl. Holland.  
 Japanese, or Chinese pap., pub. by Geo. Barrie.  
 Shakespeare, Works, Boydell ed., 9 v. 1802.  
 Cow Chase, Poem, by Maj. André.  
 Thackeray's Works, v. 4, 5, 6, Collier ed., 8°.  
 Gostwick, German Poets and Their Times, English te t,  
 12 photos. Kirchner.

CLEVELAND, O., PUBLIC LIBRARY.  
 Yoakum's History of Texas.

A. H. CLAPP, 32 MAIDEN LANE, ALBANY, N. Y. [Cash.]  
 Dangerous Ground, pap. or cl. L. & L.  
 The Woodlanders, Hardy, cl.  
 Janet's New Home, cl.  
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W. B. CLARKE & CO., 340 WASHINGTON ST., BOSTON, MASS.  
 The Haunted School-House of Newburyport. Loring,  
 Boston.

T. L. COLB, CORCORAN BLDG., WASHINGTON, D. C. [Cash.]  
 Monette's Miss. Valley, v. 2.  
 Wis. Hist. Soc. Coll., v. 8 and 9.

*Library Journal*, v. 6 to 11.  
 Laws and Statutes of all Colonies, States and Terr.  
 Journals, Deb. and Proc. of Constitutional Conventions.  
 A. F. CURCHIN, 31 STAGG ST., BROOKLYN, E. D., N. Y.  
 Any issue *Boston News Letter* of 1774.  
 Any issue of any Philadelphia paper, July 5-11, 1776, con-  
 taining the Declaration of Independence in full.  
 1st issue of any paper pub. in foreign countries, or fac-  
 simile or negative of same.

DAMRELL & UPHAM, 283 WASHINGTON ST., BOSTON, MASS.  
 Life of Gen. Custer, Whittaker.  
 Commonwealth of Florence, Trollope.  
 On the Edge of the Storm, Roberts.  
 Poor Rich Man, Sedgwick.  
 Live and Let Live, Sedgwick.  
 Home, Sedgwick.  
 Biog. of Eminent Irish People, 4 v.

W. O. DAVIE & CO., 16 E. 4TH ST., CINCINNATI, O.  
 Our Nation's Executives, by Getchell, steel portraits, 4°.

DODD, MEAD & CO., 5 E. 19TH ST., N. Y.  
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All with Darley plates.  
 Audubon's Quadrupeds, pts. 23 to 30, inclusive.  
 WM. DOXEY, 631 MARKET ST., SAN FRANCISCO, CAL.  
 Fenelon, Lives of the Philosophers, pub. by Harper &  
 Bros.  
 Wagner, Names and Their Meaning, pub. by G. P. Put-  
 nam's Sons.  
 Lydia Maria Child, Rainbows for Children, pub. by Jos.  
 Miller, N. Y.  
 D. Miller, Origin of the Will-o'-the-Wisp, pub. by Re-  
 public Press, N. Y.

W. DRYSDALE & CO., 232 ST. JAMES ST., MONTREAL, CAN.  
 Zoölogy, by Ramsay Wright.  
 Bell's Gareau's History of Canada, 2 v. ed.  
 Hagenbach's Church History of 18th and 19th Centuries.  
*Pansy*, v. 1887.  
 Coues' Mustelidæ.

## BOOKS WANTED.—Continued.

M. H. DICKINSON & Co., KANSAS CITY, MO. [Cash.]  
Sweetser's Artist Biographies, 5 v.  
Salsbury's Alimentation and Disease.

THOS. W. DURSTON, SYRACUSE, N. Y.  
Ricardo's Farm Rents.  
Hopkinson's Dictionary of Commerce and Statistics of England.  
Sismond's Commercial Wealth and Political Economy.

ECLECTIC BOOKSTORE, LOS ANGELES, CAL. [Cash.]

The Unsettled Spite.  
The Alaska Maiden.  
American Housewife Cook-Book.  
Schoharie County; or, The Border Wars of N. Y.

ESTES & LAURIAT, 301 WASHINGTON ST., BOSTON, MASS.  
Theodore Parker's Historic America, 1 v., 12°, cl.

A. E. FOOTE, 4116 ELM AVE., PHILA., PA. [Cash.]  
Hancock, India-Rubber Manufacture in England.  
Watts, Dictionary of Chemistry, 2d supplement.

Morgan, American Beaver.  
Agassiz, Revision of Echini, pts. 3 and 4.  
Morgan, Synopses of Organic Remains of U. S.  
LEWIS S. HAYDEN, 1010 F ST., N. W., WASHINGTON, D. C.

[Cash.]  
Custis, Recollections of Washington, 1860.  
Foster's New Cyclopædia of Prose Quotations, 2 v.  
Herndon's Life of Lincoln.

W. A. INGHAM, 138 SUPERIOR ST., CLEVELAND, O. [Cash.]  
My Lady's Praise, Arnold.  
Gray's Anatomy, late ed.  
Napoleon Cæsar, 2 v.

W. R. JENKINS, 851 6TH AVE., N. Y.  
Edward Heron Allen, Manual of Cheiroscopy.

KANSAS CITY BOOK AND NEWS CO., 720 MAIN ST., KANSAS CITY, MO. [Cash.]

Principia Typographica, by S. Leigh Sotheby.  
Open Question, De Mille.  
Loves of Paris, Paul Feval.

Anton, Terrick Hamilton.  
Fitzjames O'Brien, by Wm. Winter.  
JOHN LINAHAM, 6TH AND MARKET STS., ST. LOUIS, MO.  
Niebuhr's Ancient History, v. 1.  
Bouvier's Law Dictionary, v. 1.  
Sharswood's Blackstone, v. 1.  
Ferdinand and Isabella, v. 1.  
Stephens' Central America, Chiapas and Yucatan, v. 1.  
Ripley's War with Mexico, v. 1.

E. B. LINSLEY, THREE RIVERS, MICH. [Cash.]  
Romances of Chivalry, Ashton. London, 1887.  
Popular History of Music, Matthew. London, 1888.  
Romance of Modern Industry, Burnby. London, 1889.  
Telegraph in America, Reid.  
Van Bibber and Others, Davis.

J. B. LIPPINCOTT CO., 717 MARKET ST., PHILA., PA.  
Hand of Ethelbertha. } By Hardy, Leisure Hour Ser.,  
Laloeian. } good condition.  
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4 copies Old Songs and New, by Margaret J. Preston.  
J. B. L. Co.  
Heyse, David and Jonathan.  
Kaib, The Rosary.  
Clayton's History of Union and Middlesex Cos., N. J.  
The Cary Letters, ed. by C. S. C.  
Harland, Marion, House and Hearth.  
Richey's Duties of Wardens and Vestrymen.  
D. K. E. Catalogue.  
Ropes' Linear Perspective.  
Holbreach, Controversial Letters.

" Studies in Life, Literature and Philosophy.  
Williams, The Eagle Regiment, 8th Wis. Infantry.  
Hutchinson, Hist. of 7th Mass. Infantry.  
Memorial Service of the 10th Reg. New Hampshire Vols.

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Miller's Fred and the Gorillas.  
Fairy Egg and What It Held.  
Baker's (H. N. W.) Hole in the Pocket.  
Yates' Black Sheep.  
Hadermann's Against the World.  
Mrs. Henry Wood's Earl's Heirs.  
" Lord Oakburn's Daughters.  
Benedict, Miss Van Cortland.  
Pretty Miss Bellew.  
Reade's Good Fight.  
Douglas, With Fate Against Him.  
Stuart's Little Brown Girl.  
T. W. Parson's Poems, ed. pub. by James R. Osgood & Co.  
Lamartine's Stone Mason of St. Point.

W. H. LOWDERMILK & Co., WASHINGTON, D. C. [Cash.]  
Galton, Hereditary Genius.  
Welles, History of the Washington Family.

JOSEPH McDONOUGH, 53 STATE ST., ALBANY, N. Y.  
Benedict, Genealogy.

Nuttall's Ornithology, Water Birds. 1834.  
" Land " 1840.

Frank Leslie's Illus. Newspaper, nos. 1165, 1177, 1181, 1284, 1288, 1473, 1475.

JOHN MACFARLANE, 153 WOODWARD AVE., DETROIT, MICH.  
Set Franklin, Putnam ed., 10 v.

S. F. MCLEAN & Co., 13 COOPER UNION, N. Y. [Cash.]  
Upham, T. C., Madame Guyon and Fenelon, 2 v. or v. 2.  
History of the Brown Family, Settled in Brownstown, N. J., about 1765.  
1st ed. of Interlinear trans. of Iliad, Ovid and Anabasis, pub. between 1830 and '50.

H. L. MATHEWS, 813 WYANDOTTE ST., KANSAS CITY, MO.  
Staunton, Shakespeare, éd. de luxe, 15 v.  
Dickens, 30 v., éd. de luxe.  
Plu-ri-bus-ta, by Doesticks.

MAURO & WILSON, BURLINGTON, IOWA.  
Picturesque Europe, unbound. Appleton.

Shea's Mississippi Valley.  
Illinois Supreme Court Reports.  
" Appellate " "

MERCANTILE LIBRARY, JOHN EDMANDS, PHILA., PA.  
O'Callaghan's eds. of Holy Scriptures.  
Parton's Life of Voltaire.  
Loss and Gain, by Newman.  
Chronicles of the Bastille, by Bertrandiere.

H. H. OTIS, CHAUTAUQU, N. Y.  
Put Yourself in His Place, by Chas. Reade.

CHARLES BYRE PASCOR, 1 CREED LANE, LUDGATE HILL, LONDON.

Copy of an art journal (*The Studio?*) pub. some four years ago, containing on page 93 a humorous view of society (in black and white drawings), of clothes (dresses-coats, etc.) without any wearers, merely coats, etc., minus heads, hands, etc.

PETER PAUL & BRO., BUFFALO, N. Y.  
Le Cronique de Charles IX. éd. de luxe.  
Les Beaux Messieurs de Bois-Doré, éd. de luxe.  
Les Chouans, Balzac, French text, éd. de luxe.  
Mademoiselle De Maupin, French text, éd. de luxe.  
Xenophon, best English trans.  
Hopkins, History of the Confessional. 1850.  
Thornly's Habitual Confession to a Priest. Macm.

W. G. REEVE, PRINCETON, ILL. [Cash.]

Roorbach's Bibliotheca Americana.  
Kelly's American Catalogue.  
Child, L. M., First Settlers of New England.  
Carruthers, The Cavaliers of Virginia.  
" The Knights of the Horseshoe.

G. H. RIGBY, 1113 ARCH ST., PHILA., PA.  
Battles and Leaders of the Civil War.  
Illus. books on the Rebellion.  
*Atlantic Monthly*, v. 26, 27, 30 to 35, inclusive.  
*Art Interchange*, v. 1 and 2.  
*Aldine*, v. 1 and 2, and after v. 8.

PHILIP ROEDER, 307 N. 4TH ST., ST. LOUIS, MO.  
Caledonia, by Geo. Chalmers. London, 1807, or later ed.  
Pinkerton, History of Scotland.  
Edinburgh, 1814, or later ed.  
Buchanan's History of Scotland, tr. by Aikeman. Glasgow, 1827, or later ed.  
Grant's Story of Rob Roy. Boston, 1865.  
History of Stirlingshire, Scotland, Rev. M. MacGregor. Stirling, Scotland, 1817.

History of Ayr and Ayrshire, Scotland.  
Sir Robert Sibbald, Description of Stirlingshire. Probably Glasgow or Edinburgh, 1710.  
MacAlpine, Pronouncing Dict. of Gaelic and English, 2 v., 4th ed. Edinburgh, 1863.  
Dictionary of the Gaelic Language, under direction of the Highland Society, 2 v. Stewart of Garth, Edinburgh, 1828.

A Gaelic Dict., R. A. Armstrong. London, 1825.  
Stewart's Sketches of the Highlands, 2 v. Edinburgh, 1822.

Martin's Highlands and Isles, pub. probably in Edinburgh or Glasgow.  
History of the Highlands and of the Highland Clans, J. Browne.

Innes, Sketches of the Early Scotch. Edinburgh or Glasgow, 1729.

Prehistoric Annals of Scotland, D. Wilson, 2 v. London, 1863.

History of Londonderry, Ireland, by Hempton.  
Chronicle of Scotland, R. Lindsay. 1814.  
Howies' Scot's Worthies. Edinburgh or Glasgow.  
The Early Scotch Church, Rev. Thos. M. Langlan. 1864.



## BOOKS WANTED.—Continued.

PHILIP ROEDER.—Continued.

History of New Hampshire, Jeremy Belknap. Dover, N. H., 1831.  
 History of Perthshire, Scotland.  
 Jno. M. Whitney, History of New Hampshire. Concord, N. H., 1834.  
 Geo. Barstow, History of New Hamp. Boston. 1853.  
 Book of Family Crests. London, 1847.  
 Heraldry, Historical and Popular, C. Boutell. London, 1863.  
 With Gregg in the Gettysburg Campaign.  
 A Little Game with Destiny.  
 Seven Financial Conspiracies.  
 Gods and Heroes, by Flavell.  
 Return of the Native, by Hardy.  
 THE ST. LOUIS NEWS CO., 1008 LOCUST ST., ST. LOUIS, MO.  
 Cyclopaedia of Painters and Paintings, \$150 limited ed. Scribner.  
 Stedman's Poets of America, large pap.

CHARLES SCRIBNER'S SONS, 743 B'WAY, N. Y.  
 The Golden Age Tracts, by Theo. Tilton, no. 3. 1871.  
 Beecher-Tilton Scandal, a Complete History of the Case. F. A. Bancker, pub., N. Y.  
 Woodhull & Claflin's Weekly, Nov. 2, 1872.  
 American Almanac, 1883, '85, '86, '89.  
 Lossing, Vassar College.  
 Hepworth, Rocks and Shoals.

H. B. SCRIMGER, 126 E. FAYETTE ST., BALTIMORE, MD.  
 Thomas Family Genealogy.  
 SIZER & KIMBALL, 189 STATE ST., CHICAGO, ILL. [Cash.]  
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